

Introduction

This learning plan is designed to help new AWS Partner Network (APN) members ramp up on the AWS platform, deepen their knowledge and skills, and better serve their customers. It outlines the specific courses, accreditations, and certifications we recommend taking in your first 60 or 90 days, depending on whether your role is business or technical. APN Partners can take online accreditation courses at no cost and receive a 20 percent discount on AWS-delivered public classes when registered through the APN Portal.

AWS Training & Accreditations

AWS Training delivers global business and technical education on AWS services and solutions through instructor-led classes, e-learning, and self-paced online labs. AWS Accreditations are designed to help APN members solidify their understanding of AWS through e-learning modules and knowledge assessments.

aws.amazon.com/partners/training

AWS Certifications

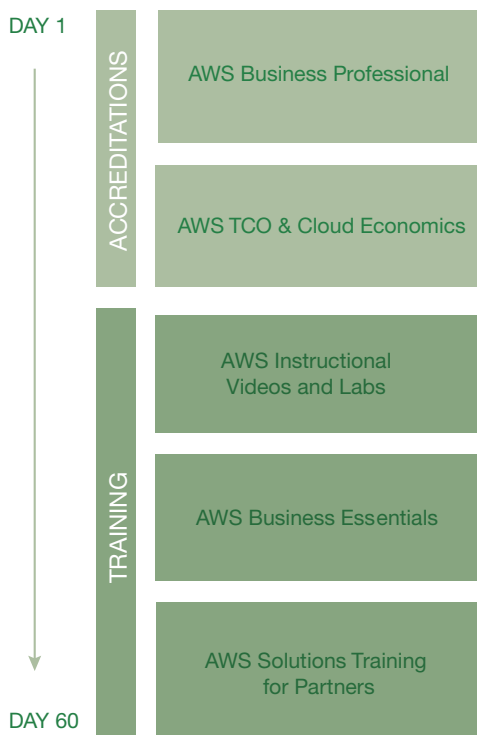
AWS Certifications recognize IT professionals with the technical skills to design, deploy, and operate applications and infrastructure on AWS. Certification helps you and your organization gain visibility and credibility for your AWS experience. AWS Certification exams are offered globally in multiple languages.

aws.amazon.com/certification

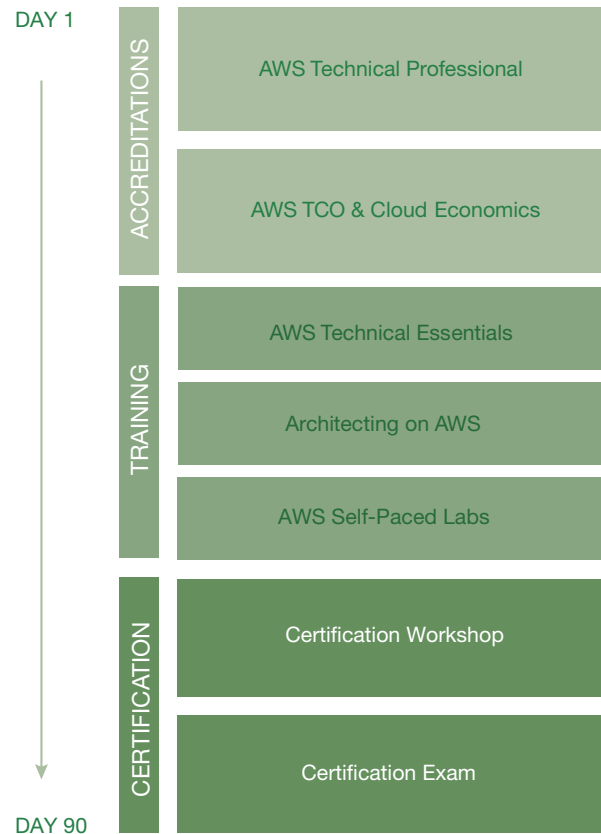
Learning Paths for APN Partners

We've designed two learning paths to provide busy partners with as much training in as little time as possible. Several AWS courses and accreditations were created specifically for APN members. Whether your role is business or technical, here's the education plan we recommend.

Business Professionals



Technical Professionals



Checklist for Business Professionals

	Name	Details	Description
<input type="checkbox"/> Week 1 & 2	AWS Business Professional	Online 5 hours	Learn the basics of AWS services, its value proposition, and best practices.
<input type="checkbox"/> Week 3	AWS TCO & Cloud Economics	Online 3 hours	Learn about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> Week 4	AWS Instructional Videos and Labs	Online 10-60 min	Watch videos on key AWS services, then get hands-on practice using qwiklabs.com.
<input type="checkbox"/> Week 5 & 6	AWS Business Essentials	Classroom 1 day	Shows you how cloud computing and a cloud strategy can help you meet your business goals.
<input type="checkbox"/> Week 7 & 8	Solutions Training for Partners: Foundations	Classroom 1 day	Covers AWS best practices, customer stories, adoption patterns, and pricing examples.

Checklist for Technical Professionals

	Name	Details	Description
<input type="checkbox"/> Week 1 & 2	AWS Technical Professional	Online 5 hours	Technical foundation of AWS services and common solutions.
<input type="checkbox"/> Week 3 & 4	AWS TCO & Cloud Economics	Online 3 hours	Learn about total cost of ownership (TCO) and AWS data center economics.
<input type="checkbox"/> Week 5 & 6	AWS Technical Essentials	Classroom 1 day	Deeper technical intro to AWS services.
<input type="checkbox"/> Week 7 & 8	Architecting on AWS	Classroom 3 days	Recommended AWS architectural principles and best practices.
<input type="checkbox"/> Week 9	AWS Self-Paced Labs	Online 30-60 min	Get hands-on practice with AWS services in a live environment using qwiklabs.com.
<input type="checkbox"/> Week 10 & 11	AWS Certification Exam Readiness Workshop	Classroom 3 days	Prepare for the AWS Certified Solutions Architect - Associate exam.
<input type="checkbox"/> Week 12	AWS Certified Solutions Architect - Associate Exam	Testing Center 80 min	For IT professionals experienced in designing distributed applications and systems on the AWS platform.

How to Get Started

Step 1: Sign in to the APN Portal (www.apn-portal.com)

Step 2: Select Training

Step 3: Click AWS Training Portal